

Q2FY26 Result Update | Automobile | 11 November 2025

Lumax Auto Technologies Ltd

Guidance upgraded Strong outlook intact, Maintain ACCUMULATE!

Lumax Auto's (LATL) Q2FY26 EBITDA/PAT outperformance was led by lower-than-anticipated raw material & employee costs. The management topline growth for FY26E has been revised upwards to 25% then earlier ~20% growth, with key clients such as M&M, Bajaj Auto, HMSI, and Maruti Suzuki performing well & supported by stronger demand following GST reforms. Additionally, aftermarket revenue grew 14% YoY in Q2 led by ~20% growth in FY26E driven by strong product acceptance and strong customer traction. The company aims to double aftermarket revenue in the next three years, primarily driven by exports. Emerging subsidiaries are expected to execute orders more rapidly from this fiscal onwards, which will improve their margins. The company reported EBITDA margin around 13.4% in Q2, jump of 123bps YoY & 119bps QoQ because of better RM control & lower employee cost, & we anticipate improvement led by operating leverage & cost reduction benefits. LATL is generating strong free cash flow, which will be used to gradually repay its debt. We remain optimistic about the long-term prospects, as the company continues to introduce new high-margin products, win new business, and add new clients regularly. This, along with the support from international partners will further bolster its outperformance relative to industry growth. We anticipate a CAGR of ~21%/24%/30% for Revenue/EBITDA/PAT respectively from FY25-28E. The company would continue its strong execution, inorganic growth plans, success in acquiring new large clients, winning new business from anchor customers, and high double-digit growth in emerging subsidiaries, hence we upgrade our multiple to 27x (earlier 23x), and maintain our ACCUMULATE rating with a revised target price of Rs 1522 per share, upside of ~10% from current valuations.

Q2FY26 Result Analysis – Operationally good quarter, expect improvement ahead!

- Consolidated Revenue was slightly below est. by ~1%, though EBITDA/PAT beat est. by ~9%/~32%.
- EBITDA margin at 13.4% beat our estimates by 124bps due to, better product mix, lower RMC and employee costs than expectations. PAT outperformance is largely attributable to better operational performance and lower than anticipated minority interest.
- Management has upped its revenue guidance to 25% from earlier 20% backed by strong pipeline of growth. Overall outlook remains strong for the coming year supported by uptick in new launches, strong order books, robust aftermarket & introduction of high margin products will likely keep the growth strong.

Consolidated (Rs mn)	2QFY26	2QFY25	YoY (%)	1QFY26	QoQ (%)	2QFY26e	Var (%)
Revenues	11,564	8,423	37.3	10,264	12.7	11,682	(1.0)
Gross margin (%)	36.5	35.7	84 bps	35.4	114 bps	-	-
EBITDA	1,545	1,022	51.2	1,249	23.7	1,416	9.1
EBITDA margin (%)	13.4	12.1	123 bps	12.2	119 bps	12.1	124 bps
Other income	156	154	1.3	109	43.1	-	-
PBT	1,043	698	49.5	742	40.5	-	-
Taxes paid	268	180	49.0	202	32.3	-	-
Effective tax rate (%)	25.7	25.8	(10) bps	27.3	(160) bps	-	-
PAT before MI	776	518	49.7	540	43.6	-	-
Minority Interest	107	89	19.9	126	(14.9)	-	-
Consolidated PAT	669	429	55.9	414	61.4	508	31.5
PAT margin (%)	5.8	5.1	69 bps	4.0	175 bps	4.4	143 bps

Source: Company, SMIFS Research

Y/E Mar (Rs mn)	Revenue	YoY (%)	EBITDA	EBITDA (%)	Adj PAT	YoY (%)	Adj EPS	RoE (%)	RoCE (%)	Adj P/E (x)	EV/EBITDA (x)
FY24	28,217	52.7	3,681	13.0	1,302	30.9	19.1	17.9	13.0	19.6	7.7
FY25	36,367	28.9	4,648	12.8	1,778	36.6	26.1	20.6	14.3	20.6	8.9
FY26E	45,326	24.6	6,118	13.5	2,704	52.1	39.7	27.1	17.2	34.9	16.3
FY27E	54,185	19.5	7,315	13.5	3,362	24.3	49.3	28.9	19.8	28.1	13.5
FY28E	63,651	17.5	8,784	13.8	4,321	28.5	63.4	30.6	22.2	21.8	10.9

Source: Company, SMIFS Research Estimates



SMIFS
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Rating: **Accumulate** Return: **~10%**
Current Price: **1,385** Target Price: **1,522**

Earlier recommendation

Previous Rating: Accumulate
Previous Target Price: 1,062
Source: SMIFS Research

Market data

Bloomberg: LMAX:IN
52-week H/L (Rs): 1,425/452
Mcap (Rs bn/USD bn): 94.5/1.1
Shares outstanding (mn): 68.2
Free float: 44.0%
Daily vol. (3M Avg): 0.34mn
Face Value (Rs): 2
Source: SMIFS Research

Shareholding pattern (%)

	Sep-25	Jun-25	Mar-25	Dec-24
Promoter	56.0	56.0	56.0	56.0
FII's	7.3	7.0	5.3	5.9
DII's	16.6	16.3	16.1	16.1
Public/others	20.1	20.7	22.6	22.0

Source: SMIFS Research

Pro. Pledging

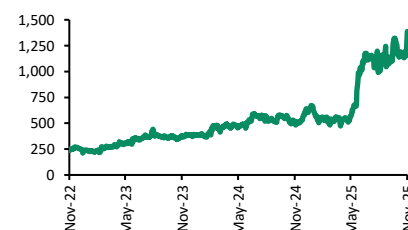
Promoters pledged shares 0.0 0.0 0.0 0.0
Source: BSE

Price performance (%) *

	1M	3M	12M	36M
Nifty 50	1.1	5.0	5.9	41.9
Nifty 500	1.1	5.1	4.2	52.8
LMAX	19.6	40.1	169.3	492.9

*as on 10th Nov'25; Source: AceEquity, SMIFS Research

3 Year Price Performance Chart



Source: NSE

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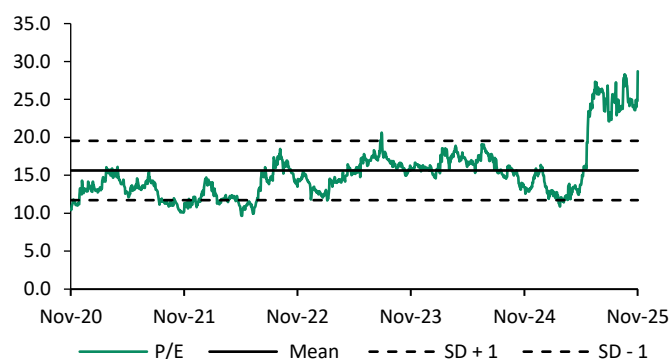
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Maintain ACCUMULATE rating

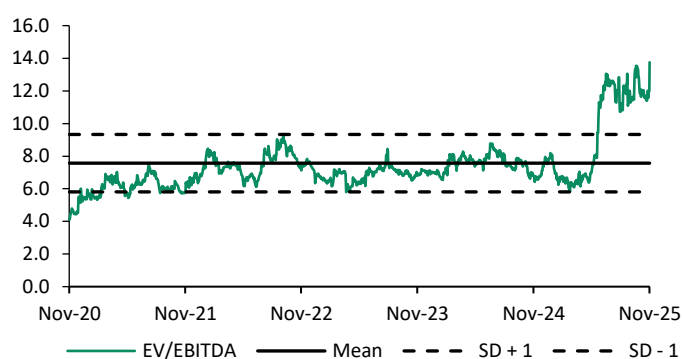
- Valuation:** Post results there has been a steep jump in the stock price & we roll forward our valuations to Sept 27E & LATL is currently trading at P/E of ~24x. We upgrade our multiple to 27x (earlier 23x), arriving at a target price of Rs 1,522 per share, suggesting an upside of around ~10%. We maintain our **ACCUMULATE** rating on the stock.

Fig 1: 1-year forward P/E



Source: AceEquity, SMIFS research

Fig 2: 1-year forward EV/EBITDA



Source: AceEquity, SMIFS research

Fig 3: Changes in estimates

Rs (mn)	New estimates		Old estimates		Change (%)	
	FY26e	FY27e	FY26e	FY27e	FY26e	FY27e
Revenue	45,326	54,185	43,454	49,355	4.3%	9.8%
Gross profit	16,317	19,669	15,600	17,817	4.6%	10.4%
Gross margin (%)	36.0	36.3	35.9	36.1	10 bps	20 bps
EBITDA	6,118	7,315	5,606	6,466	9.1%	13.1%
EBITDA margin (%)	13.5	13.5	12.9	13.1	60 bps	40 bps
PAT	2,704	3,362	2,592	3,147	4.3%	6.8%
EPS (Rs)	39.7	49.3	38.0	46.2	4.3%	6.8%

Source: Company, SMIFS Research

Q2FY26 – Key takeaways from the management call

Aftermarket segment: Revenue grew 14% YoY in Q2, driven by strong product acceptance and customer traction. FY26E growth is guided at 15-17%, supported by portfolio expansion, network development, and sustained demand. This segment boasts strong profitability, with 18-20% EBITDA margin, and ambitious export expansion plans.

IAC India: IAC reported Q2FY26 revenue of Rs 3.78 bn; FY26E revenue expected around Rs 14.5 bn, implying ~20% YoY growth. Margins expected to remain steady at 17–18%. Received confirmed orders from Maruti for upcoming model programs, which will enhance business share with the OEM. The company is also strengthening its position with key customer M&M and is in active discussions with Tata and Honda to further diversify its customer base. The merger of IAC with LATL has been approved to simplify the corporate structure and unlock synergy benefits.

Other Subsidiaries:

- **Alps Alpine:** H1FY26 revenue was Rs 530 mn. Strong H2 growth is anticipated as four new switch products introduced in H1 gain traction. The JV targets revenue of over Rs 5 bn by FY30, with guided margins at ~14%. The JV partner will address rare earth supply chain challenges.
- **FAE:** Unaffected by rare earth supply disruptions due to its powertrain-agnostic product range.
- **Mannoh-** Maintains market leadership with a 65% share and an annual revenue run rate of ~Rs 4 bn.
- **Cornalgia:** Fully stabilized with a revenue run rate of ~Rs 2 bn per year, delivering healthy margins and a growing customer base.
- **Yokowo:** Added M&M to its client portfolio alongside HCIL and Toyota; maintains stable EBITDA margins of 13–15%.

Greenfuel Acquisition: Q2FY26 revenue stood at ~Rs 750 mn; FY26E revenue is guided at Rs 3.5-4 bn, implying 15–17% YoY growth and margin accretion in the medium term. The total order book stands at approximately Rs2bn. The company secured its first order worth around Rs200mn for tubes and fittings, which is the first localized product of its kind in India and is expected to scale up meaningfully, offering substantial benefits to OEMs. Sequential revenue growth was affected as over half of the revenue is derived from a safety product used in school buses, which experiences cyclical demand and typically sees lower volumes in Q2 and Q3.

Segment-wise Outlook

- **Advanced Plastics:** H1 revenue grew 25% YoY to Rs 11.38 bn with an order book of Rs 6.8 bn. The segment outlook is supported by strong alignment with OEM programs.
- **Mechatronics:** H1 revenue shown robust growth of ~165% YoY; Rs 3.6 bn order book reflects continued momentum with increasing wallet share and new launches. A large mechatronics facility at Manesar will soon be commissioned, integrating four JVs—Yokowo, Alps Alpine, Ituran, and FAE—into a single site for material and cost efficiencies. The long-term revenue target is Rs 8–10 bn.
- **Structures & Control Systems:** H1 revenue increased 13% YoY to Rs 3.82 bn with an order book of Rs 1.16 bn. Demand is supported by premiumization and EV adoption trends.
- **Green Energy:** Order book of Rs 2.0 bn; outlook remains positive and margin accretive.
- **Aftermarket:** H1 segment growth of 15% is expected to sustain through FY26E, supported by product acceptance and strong customer traction.

Financial Performance & Outlook

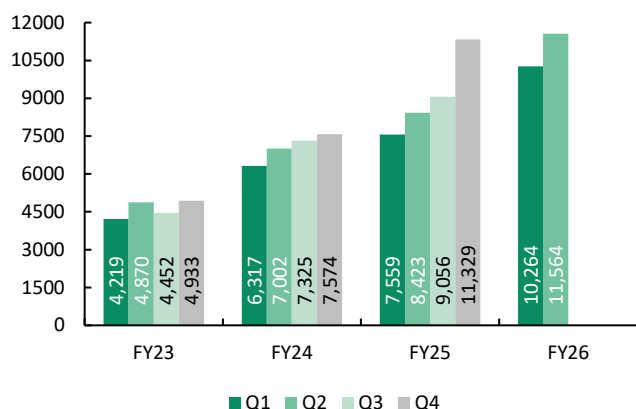
- **Revenue Guidance:** The company has revised its FY26E revenue growth guidance upward to 25% YoY (earlier 20% YoY), supported by stronger demand following GST reforms.
- **Margins:** EBITDA margin guidance remains at 14-15% for FY26E. Standalone margins in H1 were impacted by one-off costs (~100 bps) related to consultancy fees related to the IAC acquisition. Margins are expected to recover to double digits (including other income) in FY26E.
- **Taxation:** The effective tax rate is expected to remain at 25-26% in FY26E.
- **Minority Interest:** A sequential decline is noted owing to the IAC acquisition, with minority interest expected to stabilize around 15% in the coming quarters.
- **Capex:** H1FY26 capex stood at Rs1.33bn, including Rs380mn for a strategic land purchase in Gujarat and Rs480mn towards the IAC acquisition. The full-year FY26E capex outlay is planned at Rs 2–2.2 bn to support medium-term growth and localization initiatives.
- **Debt:** Long-term debt was Rs 6.06 bn as of Sep'25, with a debt-to-equity ratio of 0.57x, remaining within a comfortable range.

Broad Outlook

- Total order book is Rs 13.57 bn, with realization scheduled as: ~7% in FY26E, 35% in FY27E, 48% in FY28E, and 10% in FY29E. Clean mobility accounts for 40% of the pipeline.
- The company inaugurated a technology centre in Bangalore to integrate electronics and software capabilities across product lines. This facility will drive new product innovations in segments currently unrepresented within LATL; capex for the next few years remains modest.
- Operations at the new resource centre in China are set to commence in Jan'26. This office will focus on sourcing new technologies and materials, particularly for interior cabin systems, and identifying potential partnerships and innovations.

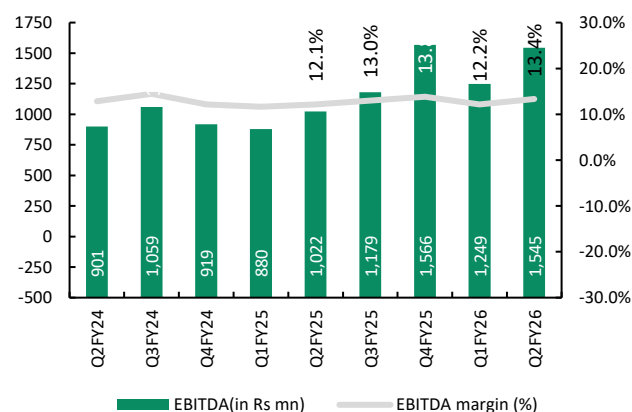
Key Charts

Fig 4: Quarterly Consolidated revenue (Rs mn)



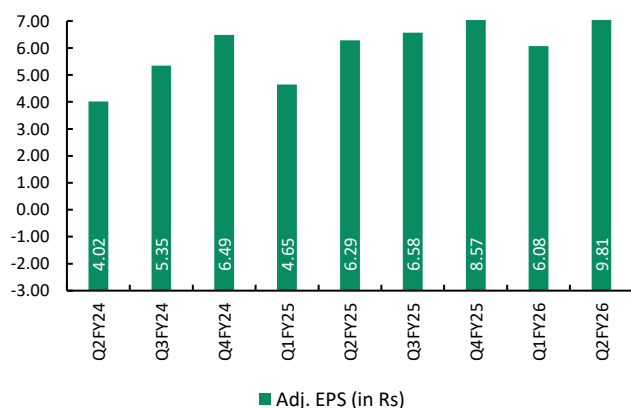
Source: Company, SMIFS research

Fig 5: Quarterly Consolidated EBITDA & Margin (%)



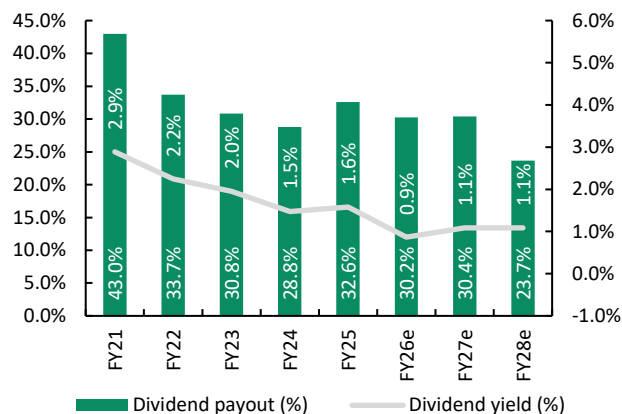
Source: Company, SMIFS research

Fig 6: Quarterly Consolidated Adj. EPS trend



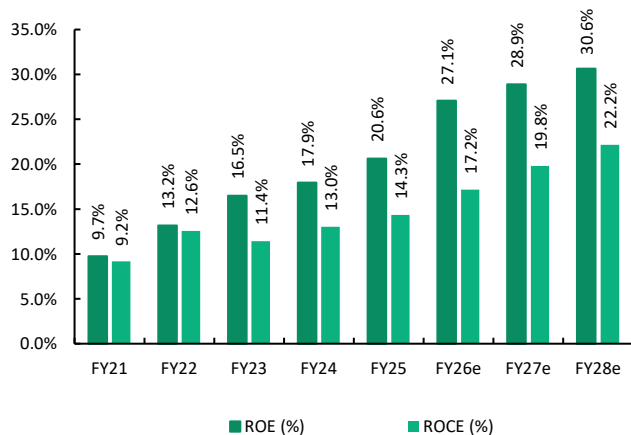
Source: Company, SMIFS research

Fig 7: Consolidated Dividend payout & yield (%)



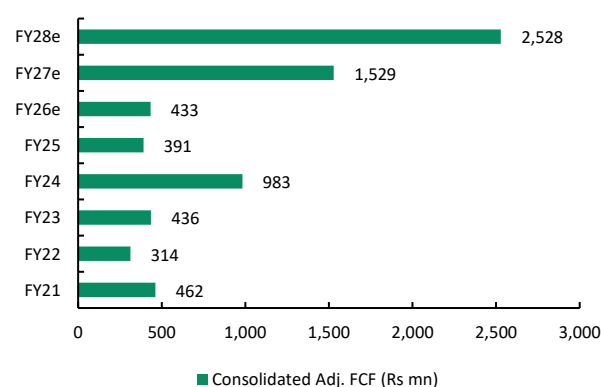
Source: Company, SMIFS research

Fig 8: Consolidated ROE & ROCE trend (%)



Source: Company, SMIFS research

Fig 9: Consolidated Adj. FCF (in Rs mn)



Source: Company, SMIFS research

Quarterly financials, operating metrics and key performance indicators

Fig 10: Quarterly Financials

Y/E March (Rs mn)	Q3FY24	Q4FY24	Q1FY25	Q2FY25	Q3FY25	Q4FY25	Q1FY26	Q2FY26
Net Sales	7,325	7,574	7,559	8,423	9,056	11,329	10,264	11,564
Raw Materials	4,567	4,992	4,805	5,419	5,871	7,356	6,635	7,344
Employee Costs	939	909	1078	1139	1201	1345	1391	1507
Other Expenditure	760	754	795	842	805	1062	989	1168
EBITDA	1,059	919	880	1,022	1,179	1,566	1,249	1,545
Depreciation	298	289	295	293	327	371	385	413
Interest	176	190	194	185	198	212	231	245
Other Income	99	179	174	154	89	93	109	156
Exceptional items	-	-	-	-	-	-	-	-
Share of (loss)/profit in JV/ Associates	-	-	-	-	-	-	-	-
PBT	685	618	565	698	743	1,076	742	1,043
Tax	205	105	149	180	182	279	202	268
Tax rate (%)	30	17	26	26	25	26	27	26
Reported PAT	480	513	417	518	560	797	540	776
Minority Interest	115	71	100	89	112	213	126	107
Consolidated PAT	364	442	317	429	448	584	414	669
Adj. Consolidated PAT	364	442	317	429	448	584	414	669
YoY Growth (%)								
Revenue	64.5	53.5	19.7	20.3	23.6	49.6	35.8	37.3
EBITDA	124.0	62.2	9.8	13.4	11.3	70.5	41.9	51.2
Adj. PAT	56.1	75.1	43.2	56.5	23.0	32.1	30.7	55.9
QoQ Growth (%)								
Revenue	4.6	3.4	(0.2)	11.4	7.5	25.1	(9.4)	12.7
EBITDA	17.5	(13.3)	(4.2)	16.1	15.3	32.9	(20.3)	23.7
Adj. PAT	33.0	21.3	(28.3)	35.3	4.5	30.3	(29.1)	61.4
Margin (%)								
RMC/revenue (%)	62.3	65.9	63.6	64.3	64.8	64.9	64.6	63.5
Gross margin (%)	37.7	34.1	36.4	35.7	35.2	35.1	35.4	36.5
Employee cost/revenue (%)	12.8	12.0	14.3	13.5	13.3	11.9	13.6	13.0
Other expenses/revenue (%)	10.4	10.0	10.5	10.0	8.9	9.4	9.6	10.1
EBITDA margin (%)	14.5	12.1	11.6	12.1	13.0	13.8	12.2	13.4
PAT margin (%)	5.0	5.8	4.2	5.1	4.9	5.2	4.0	5.8

Source: Company, SMIFS Research

Financial Statements (Consolidated)

Income Statement					
YE March (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Revenues	28,217	36,367	45,326	54,185	63,651
Raw Materials	18,027	23,451	29,008	34,516	40,419
% of sales	63.9	64.5	64.0	63.7	63.5
Personnel	3,622	4,764	5,893	7,261	8,466
% of sales	12.8	13.1	13.0	13.4	13.3
Manufacturing & Other	2,887	3,504	4,306	5,093	5,983
% of sales	10.2	9.6	9.5	9.4	9.4
EBITDA	3,681	4,648	6,118	7,315	8,784
Other Income	450	510	531	514	583
Depreciation &	1,180	1,286	1,633	1,787	1,926
EBIT	2,951	3,872	5,016	6,042	7,440
Finance cost	684	790	910	813	723
Core PBT	1,817	2,571	3,575	4,715	6,135
Exceptional Item	-	-	-	-	-
Share of Profit from JV	-	-	-	-	-
PBT	2,267	3,082	4,106	5,229	6,718
Tax	598	790	1,009	1,349	1,722
Tax Rate (%)	26.4	25.6	24.6	25.8	25.6
Reported PAT	1,670	2,292	3,097	3,880	4,996
Minority Interest	368	514	393	518	675
Consolidated PAT	1,302	1,778	2,704	3,362	4,321
Adjusted PAT	1,302	1,778	2,704	3,362	4,321

Source: Company, SMIFS Research

Key Ratios					
YE March	FY24	FY25	FY26E	FY27E	FY28E
Growth Ratios (%)					
Net Sales	52.7	28.9	24.6	19.5	17.5
EBITDA	83.8	26.3	31.6	19.6	20.1
Adjusted Net Profit	30.9	36.6	52.1	24.3	28.5
Margin Ratio (%)					
Gross Margin	36.1	35.5	36.0	36.3	36.5
EBITDA Margin	13.0	12.8	13.5	13.5	13.8
EBIT Margin	10.5	10.6	11.1	11.1	11.7
Core PBT margin	6.4	7.1	7.9	8.7	9.6
Adj. PAT Margin	4.6	4.9	6.0	6.2	6.8
Return Ratios					
ROE	17.9	20.6	27.1	28.9	30.6
ROCE	13.0	14.3	17.2	19.8	22.2
Turnover Ratios (days)					
Gross Block Turnover (x)	2.1	2.3	2.5	2.7	2.9
Adjusted OCF/PAT (%)	151.3	119.0	90.0	99.0	100
Inventory	32	37	37	37	37
Debtors	75	80	80	80	80
Creditors	63	69	69	69	69
Cash Conversion Cycle	44	47	47	47	47
Solvency ratio (x)					
Debt-equity	0.8	0.7	0.5	0.4	0.3
Net Debt-Equity	0.3	0.4	0.4	0.2	0.1
Gross Debt/EBITDA	2.2	1.9	1.2	0.8	0.7
Current ratio	1.2	1.1	1.1	1.2	1.4
Interest coverage ratio	4.3	4.9	5.5	7.4	10
Dividend					
DPS (Rs.)	5.5	8.5	12.0	15.0	15.0
Dividend Yield (%)	1.5	1.6	0.9	1.1	1.1
Dividend Payout (%)	28.8	32.6	30.2	30.4	23.7
Per share (Rs.)					
Basic EPS (reported)	19.1	26.1	39.7	49.3	63.4
Adj. EPS	19.1	26.1	39.7	49.3	63.4
CEPS	36.4	45.0	63.6	75.5	91.7
BV	115.9	137.1	156.0	185.4	228.3
Valuation					
P/E	19.6	20.6	34.9	28.1	21.8
P/BV	3.2	3.9	8.9	7.5	6.1
EV/EBITDA	7.7	8.9	16.3	13.5	10.9
EV/Sales	1.0	1.1	2.2	1.8	1.5
Adj Mcap/Core PBT	11.2	12.6	25.8	19.6	14.7
Adj. Mcap/Adj. OCF	10.4	15.4	38.0	27.8	20.8

Source: Company, SMIFS Research

Balance Sheet					
YE March (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Sources of funds					
Capital	136	136	136	136	136
Reserves & Surplus	7,760	9,210	10,494	12,499	15,422
Share holders equity	7,896	9,347	10,630	12,635	15,559
Minority interest	2,237	3,585	3,979	4,497	5,172
Total Share holders funds	10,133	12,932	14,609	17,132	20,731
Total Loan Funds	8,099	9,022	7,522	6,022	6,022
Other non-current liabilities	76	111	111	111	111
Total Liabilities	18,308	22,065	22,242	23,266	26,864
Application of funds					
Gross Block	14,026	17,455	19,460	21,265	23,070
Net Block	10,139	13,156	13,529	13,546	13,425
Capital WIP	358	692	238	260	279
Quasi cash Investments	1,798	1,475	196	196	196
Other investments	167	604	1,883	1,883	1,883
Other non current assets	323	469	469	469	469
Inventories	2,488	3,665	4,567	5,460	6,414
Sundry Debtors	5,781	7,924	9,876	11,806	13,869
Current Investments	2,500	1,914	1,914	1,914	1,914
Cash & bank balance	751	796	(110)	(278)	2,192
Other current Assets	1,584	1,657	1,656	1,656	1,656
Total Current Assets	13,105	15,956	17,904	20,559	26,045
Sundry Creditors	4,858	6,859	8,548	10,219	12,004
Other Current Liabilities	2,724	3,428	3,428	3,428	3,428
Total Current Liabilities	7,582	10,287	11,976	13,647	15,433
Net Current Assets	5,523	5,669	5,928	6,911	10,613
Total Assets	18,308	22,065	22,242	23,266	26,864

Source: Company, SMIFS Research

Cash Flow					
YE March (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Operating profit before WC changes	3,839	4,693	5,516	6,643	8,004
Net chg in working capital	(546)	(1,045)	(1,164)	(1,152)	(1,231)
Income tax paid	(639)	(742)	(1,009)	(1,349)	(1,722)
Cash flow from operating activities (a)	2,654	2,905	3,342	4,142	5,051
Adjusted OCF	1,970	2,115	2,433	3,329	4,328
Capital expenditure	(987)	(1,724)	(2,000)	(1,800)	(1,800)
Adjusted free cash flow	983	391	433	1,529	2,528
Cash flow from investing activities (b)	(2,492)	(2,161)	(1,021)	(1,313)	(1,241)
Debt issuance (repayment)	(29)	455	(1,500)	(1,500)	-
Interest and lease expenses	(537)	(397)	(818)	(1,022)	(1,022)
Dividend paid	(695)	(763)	(910)	(813)	(723)
Cash flow from financing activities (c)	(398)	(533)	(3,228)	(2,997)	(1,340)
Net change in cash (a+b+c)	(236)	211	(906)	(168)	2,470

Source: Company, SMIFS Research

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